

## An APL Success Story

Below is an excerpt from the SUMMIT (December 2005 Issue), published by United American and First United American Life Insurance Companies. We are proud that 11 of the top 30 producers are APL clients.

### TOP PRODUCERS

#### PRESIDENT'S CLUB

Through November 2005, the producers represent the top Agencies with the highest net combined annualized premium. Agencies can also qualify to attend the annual sales conference. Final qualifiers will be based on company production and retention requirements.



**1. FARM & RANCH  
HEALTHCARE, INC.**  
Mike Stevens, President



**2. JIMMY K. WALKER II**  
America's Insurance  
Consultants, LLC



**3. TONY MCDOUGLE**  
Assurecor, Inc.



**4. HANI S. RIHAN**  
American Insurance Agency of  
Florida, Inc.



**5. CHARLES R. MANKAMYER**  
American Life & Health Group, Inc.

- 6. KEN PARKER**  
Parker & Associates, P.A.
- 7. JONATHAN AHLBUM**  
The Ahlbum Group
- 8. MICHAEL LEMAR**  
Sunshine State Agency
- 9. THOMAS STATKEWICZ**  
Sylvan-James Associates, Inc.
- 10. TINA HENSON**  
American Eagle Consultants, Inc.
- 11. PHILIP B. ORTEZ JR.**  
Phil & Kathy Ortez  
Insurance Agency, Inc.
- 12. PAMELA G. RANDALL**  
P.R.'s Insurance Solutions
- 13. RAY GRIFFIN**  
Union Benefit Corp.
- 14. KENNETH R. BOWLING**  
The Benefit Exchange
- 15. ANTHONY M. ANTIN**  
Affiliated Health Insurers
- 16. CATHERINE HATTON**  
Hatton Insurance Agency
- 17. IVAN M. SPINNER**  
Insurance Specialist Group, Inc.
- 18. JOHN STAMPER**  
Choice Plus Benefits
- 19. FRANKLIN D. CARBONE**  
Assured Benefits Corp.
- 20. RON CONCKLIN**  
Rosenberg-Concklin, Inc.
- 21. WILLIAM F. WISE JR.**  
Wise Insurance Agency
- 22. GERALD R. STEVENS**  
Stevens & Associates Insurance Agency
- 23. DWAYNE A. MOODY**  
Moody Insurance Agency
- 24. WILLIAM T. BREWER**  
Brewer Insurance Agency
- 25. MARK W. LAFAVRE**  
Universal Benefit Plans
- 26. DAVID K. DANIELS**  
David K. Daniels & Associates
- 27. JO M. SCOTT**  
Scott Insurance Agency
- 28. ROBERT L. POLLIER JR.**  
Senior Management Services
- 29. STEPHENS-MATTHEWS  
MARKETING, INC.**
- 30. PETER S. GELBWAKS**  
Gelbwaks Insurance Service, Inc.